



Name: \_\_\_\_\_ Office \_\_\_\_\_

Date \_\_\_\_\_ DOB \_\_\_\_\_

TFN \_\_\_\_\_

Nationality \_\_\_\_\_

Do you live locally? Yes or No Own or Rent Time there \_\_\_\_\_

Address \_\_\_\_\_

Are you in any local clubs? \_\_\_\_\_

Are you in any other clubs or service organizations? \_\_\_\_\_

Do you believe you have a large circle of acquaintances? Yes or No

Do you enjoy meeting strangers? Yes or No

Approximately how many people would you call your close friends \_\_\_\_\_

Type of car \_\_\_\_\_ Licence No \_\_\_\_\_

Have you ever lost your licence? Yes or No Why \_\_\_\_\_

Have you any formal qualifications? Yes or No What \_\_\_\_\_

Are you studying anything at the present? \_\_\_\_\_

When did you finish school and what was your OP or TE? Year \_\_\_\_\_ Level \_\_\_\_\_

Have you ever worked in Real Estate Yes or No Company \_\_\_\_\_

What area \_\_\_\_\_ How long \_\_\_\_\_

Who do you know in Real Estate? \_\_\_\_\_

What do you think makes them successful \_\_\_\_\_

Are you currently working? Yes or No Where \_\_\_\_\_

What do you do there? \_\_\_\_\_

How long have you worked there? \_\_\_\_\_ Current salary \$ \_\_\_\_\_

What sort of hours are you used to working a week? \_\_\_\_\_

Weekends? Yes or No

Are you keen to work long hours and weekends if required? \_\_\_\_\_

Is there anything that would stop you working late evenings? \_\_\_\_\_

Why are you wanting a change? \_\_\_\_\_

We are looking for someone with a history of stability. Where and when has been your longest job/career?

Please summarise your last position & describe what you liked about it \_\_\_\_\_

What were your major contributions to your last position? \_\_\_\_\_

What are your long term career goals? \_\_\_\_\_

What have you planned for the future? Say in 5 years from now \_\_\_\_\_

What are some of your most significant accomplishments? \_\_\_\_\_

How do you think your family feel about you working weekends and some late nights? \_\_\_\_\_

What do you feel are your greatest strengths? \_\_\_\_\_

What are your weaknesses? or what( if any) criticisms have you had about your work ? \_\_\_\_\_

Have you bought or sold very much Real Estate? Yes No Please elaborate \_\_\_\_\_

Eg. How was it? Did you have good or bad experiences? \_\_\_\_\_

How could the real estate industry be improved? \_\_\_\_\_

Do you work well under pressure? Yes or No Why? \_\_\_\_\_

Do you feel you can work to strict deadlines? Yes or No Why? \_\_\_\_\_

Please describe yourself in approximately 5 or so words!?

Do you consider yourself to be a team player? \_\_\_\_\_

How do you feel about your current/ last position? \_\_\_\_\_

What was the focus in your past job or career? \_\_\_\_\_

Were you promoted? Yes or No

Have you been paid with a base salary plus bonuses before? \_\_\_\_\_

Sales Targets are an important part of sales so are you able to set and achieve agreed targets? \_\_\_\_\_

Why should we hire you for the position? Briefly! \_\_\_\_\_

What computer programmes do you know well? \_\_\_\_\_

Have you dealt with our firm before and what attracted you to our company and this position?

Do you have any questions regarding the company and/or the position? \_\_\_\_\_

If we were to offer you a position what would you expect to earn in your first year to be happy?

What do you do outside of work in the way of self development? \_\_\_\_\_

What are the last 3 books you have read? \_\_\_\_\_

What hobbies or interests do you have? \_\_\_\_\_

Please list where and when you have travelled overseas \_\_\_\_\_

Please describe your health and general well being? \_\_\_\_\_

Do you speak any other languages? \_\_\_\_\_

Are you willing to contribute to buying your own uniforms and to your ongoing training?

May we refer to your previous employers? \_\_\_\_\_ (Your permission to contact these people is agreed unless noted)

Please provide at least 3 business and 3 personal references for our possible use below.

Please include company and phone no.

Name	Company	Contact Details
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____
5. _____	_____	_____
6. _____	_____	_____

Do you have any criminal convictions? \_\_\_\_\_

Next of kin: Name ,address and phone numbers ( Who we should contact in case of an emergency)

Are you able to study our real estate training modules in your own time before starting a trial with us?

When could you begin employment if successful? Immediately 2 weeks 4 weeks 2 months other

Signature of applicant: \_\_\_\_\_

I confirm that the foregoing details are correct.

I authorise you to check validity of information supplied.

References checked by: \_\_\_\_\_



info@pulseproperties.com.au

Aspley - tel: 3263 2055 fax: 3263 2417 West End - tel: 3846 7333 Fax: 3846 7788